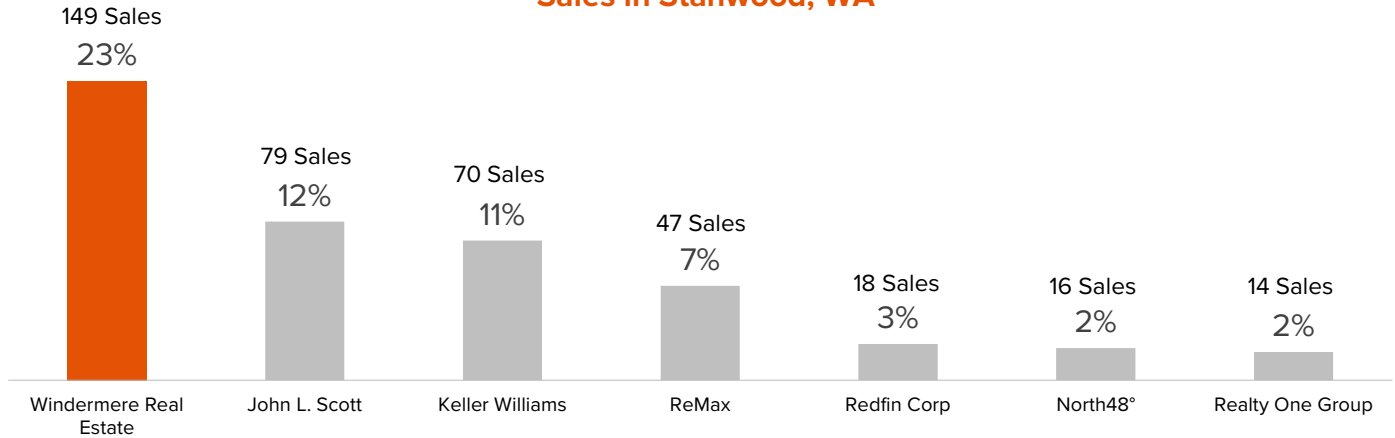




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED MAY 31, 2025

Sales in Stanwood, WA



MARKET SHARE* | MAY 31, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	19	4	23	27%
Keller Williams	9	1	10	12%
John L Scott	6	0	6	7%
Re/Max	4	2	6	7%
Realty One Group	1	0	1	1%
All other competitors with less than 2% market share	33	4	37	45%
TOTAL	72	10	82	100%

YEAR TO DATE SNAPSHOT* | MAY 31, 2025

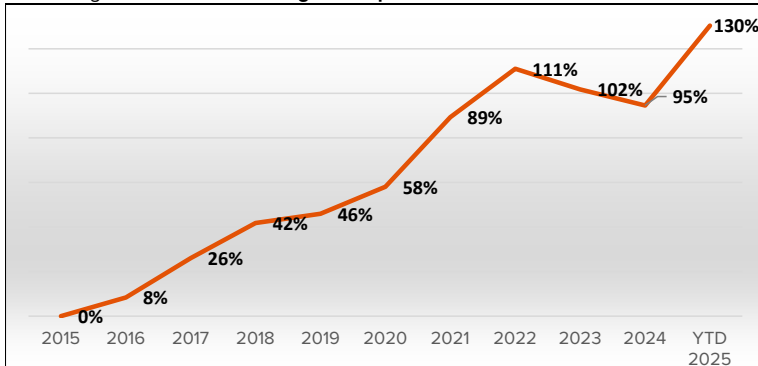
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	72	49	47%	23	42
List Price vs. Sales Price Ratio	100%	100%	0%	(0)	100%
Original List Price vs. Sales Price Ratio	99%	99%	0%	0	97%
Number of Homes Sold YTD (Total)	107	139	-23%	(32)	109
Unlisted Homes Sold YTD	5	4	0%	1	5
Average Days on Market (Sold Listings)	33	22	50%	11	42
Average Sale Price	770,837	779,716	-1%	(8,879)	637,492
	JUN 2024 - MAY 2025	JUN 2023 - MAY 2024	% +/-	# +/-	JUN 2022 - MAY 2023
Number of Homes Sold Rolling 12 Months	309	355	-13%	(46)	321
Average Sale Price Rolling 12 Months	772,278	724,063	7%	48,215	687,831

PREVIOUS MONTH SNAPSHOT* | MAY 31, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in May	67	48	40%	19	42
Number of Pendings in May	33	29	14%	4	32
Number of Solds in May	22	36	-39%	(14)	23

10 YEAR AVERAGE SALES PRICE TREND | MAY 31, 2025

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	770,837	18%	130%

MAY 31, 2025

**MONTHS SUPPLY
OF INVENTORY**

3.3



AREA MARKET SURVEY* | MAY 31, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-99	2	0	0
100-199	0	0	1
200-249	0	0	0
250-299	0	0	0
300-349	0	0	0
350-399	0	1	1
400-449	1	0	4
450-499	2	0	4
500-549	2	5	5
550-599	9	3	11
600-649	7	7	18
650-699	10	3	12
700-749	10	3	8
750-799	5	5	7
800-849	1	1	4
850-899	3	1	4
900-949	1	0	3
950-999	2	1	9
1000-1499	9	6	14
1500-1999	4	0	2
2000+	4	0	0
TOTAL STANWOOD	72	36	107