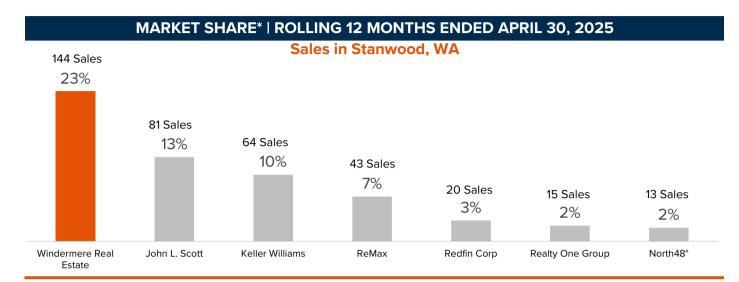




We help more clients buy and sell their properties than any other real estate company in

STANWOOD



MARKET SHARE* | APRIL 30, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	16	5	21	37%
Keller Williams	9	1	10	18%
John L Scott	3	0	3	5%
Re/Max	3	2	5	9%
Realty One Group	1	0	1	2%
All other competitors with less than 2% market share	11	6	17	30%
TOTAL	43	14	57	100%

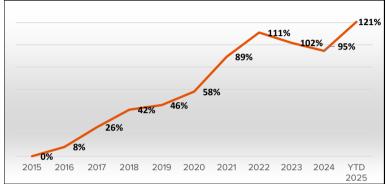
YEAR TO DATE SNAPSHOT* APRIL 30, 2025					
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	43	28	54%	15	32
List Price vs. Sales Price Ratio	100%	100%	0%	0	100%
Original List Price vs. Sales Price Ratio	99%	99%	0%	0	97%
Number of Homes Sold YTD (Total)	83	108	-23%	(25)	88
Unlisted Homes Sold YTD	3	3	0%	-	5
Average Days on Market (Sold Listings)	37	39	-5%	(2)	48
Average Sale Price	738,105	801,763	-8%	(63,658)	606,247
	MAY 2024 - APR 2025	MAY 2023 - APR 2024	% +/-	# +/-	MAY 2022 - APR 2023
Number of Homes Sold Rolling 12 Months	321	353	-9%	(32)	338
Average Sale Price Rolling 12 Months	755,157	725,306	4%	29,851	693,679



PREVIOUS MONTH SNAPSHOT* APRIL 30, 2025					
	2025	2024	% +/-	# +/-	2023
Number of New Listings added in April	40	37	8%	3	29
Number of Pendings in April	24	28	-14%	(4)	25
Number of Solds in April	33	26	27%	7	30

10 YEAR AVERAGE SALES PRICE TREND | APRIL 30, 2025

Percentages based on the average sales price for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	738,105	13%	121%

AREA MARKET SURVEY* |

APRIL 30, 2025

MONTHS SUPPLY
OF INVENTORY

1.3



APRIL 30, 2025					
Price (in thousands)	Active & Contingent	Pending	SOLD in 2025		
0-99	0	0	0		
100-199	0	0	0		
200-249	0	0	0		
250-299	0	0	0		
300-349	0	0	0		
350-399	0	1	1		
400-449	0	0	4		
450-499	0	0	4		
500-549	3	1	4		
550-599	7	0	11		
600-649	5	4	16		
650-699	5	4	10		
700-749	5	1	5		
750-799	3	3	6		
800-849	2	0	4		
850-899	1	2	1		
900-949	0	1	2		
950-999	0	6	3		
1000-1499	9	2	11		
1500-1999	2	1	1		
2000+	1	0	0		
TOTAL STANWOOD	43	26	83		