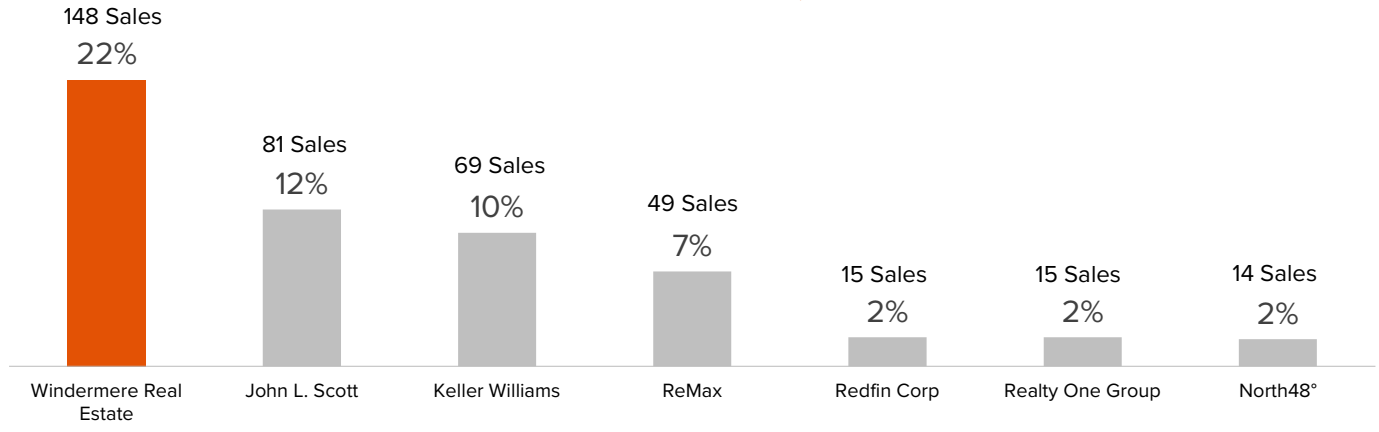




We help more clients buy and sell their properties
than any other real estate company in
STANWOOD

MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2025

Sales in Stanwood, WA



MARKET SHARE* | MARCH 31, 2025

Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	12	4	16	31%
Keller Williams	5	2	7	14%
John L. Scott	4	1	5	10%
Re/Max	1	3	4	8%
North48°	0	1	1	2%
Realty One Group	0	0	0	0%
All other competitors with less than 2% market share	12	6	18	35%
TOTAL	34	17	51	100%

YEAR TO DATE SNAPSHOT* | MARCH 31, 2025

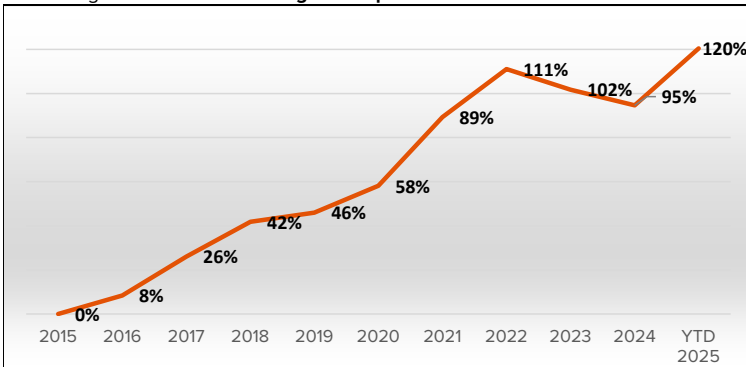
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	34	24	42%	10	34
List Price vs. Sales Price Ratio	101%	100%	1%	0	99%
Original List Price vs. Sales Price Ratio	101%	98%	3%	0	96%
Number of Homes Sold YTD (Total)	48	79	-39%	(31)	57
Unlisted Homes Sold YTD	1	1	0%	-	4
Average Days on Market (Sold Listings)	51	46	11%	5	61
Average Sale Price	737,490	816,762	-10%	(79,272)	579,297
Price Difference on Average YTD Sold	-10%	41%			
	APR 2024 - MAR 2025	APR 2023 - MAR 2024	% +/-	# +/-	APR 2022 - MAR 2023
Number of Homes Sold Rolling 12 Months	314	357	-12%	(43)	353
Average Sale Price Rolling 12 Months	755,755	718,102	5%	37,653	700,737

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in March	35	36	-3%	(1)	28
Number of Pendings in March	31	30	3%	1	28
Number of Solds in March	22	34	-35%	(12)	18

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2025

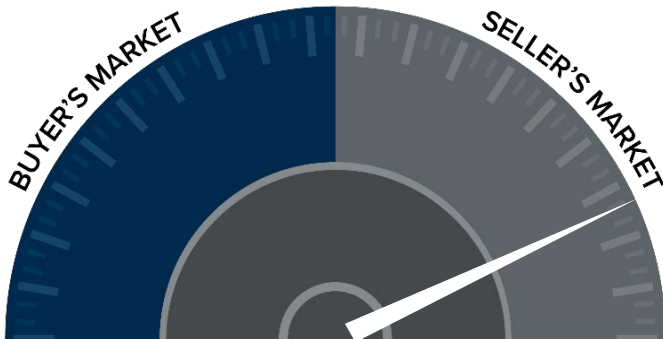
Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	334,567	11%	0%
2016	362,741	8%	8%
2017	421,632	16%	26%
2018	474,529	13%	42%
2019	488,467	3%	46%
2020	528,932	8%	58%
2021	633,476	20%	89%
2022	705,992	11%	111%
2023	675,000	-4%	102%
2024	650,990	-4%	95%
YTD 2025	737,490	13%	120%

MARCH 31, 2025
MONTHS SUPPLY
OF INVENTORY

1.6



AREA MARKET SURVEY* | MARCH 31, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2025
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	0	0	0
350-399	0	1	0
400-449	0	1	3
450-499	0	1	2
500-549	1	1	2
550-599	6	3	6
600-649	5	8	9
650-699	4	5	6
700-749	3	0	3
750-799	3	3	3
800-849	3	1	3
850-899	1	1	0
900-949	1	1	2
950-999	0	2	2
1000-1499	6	5	7
1500-1999	0	1	0
2000+	1	0	0
TOTAL STANWOOD	34	34	48