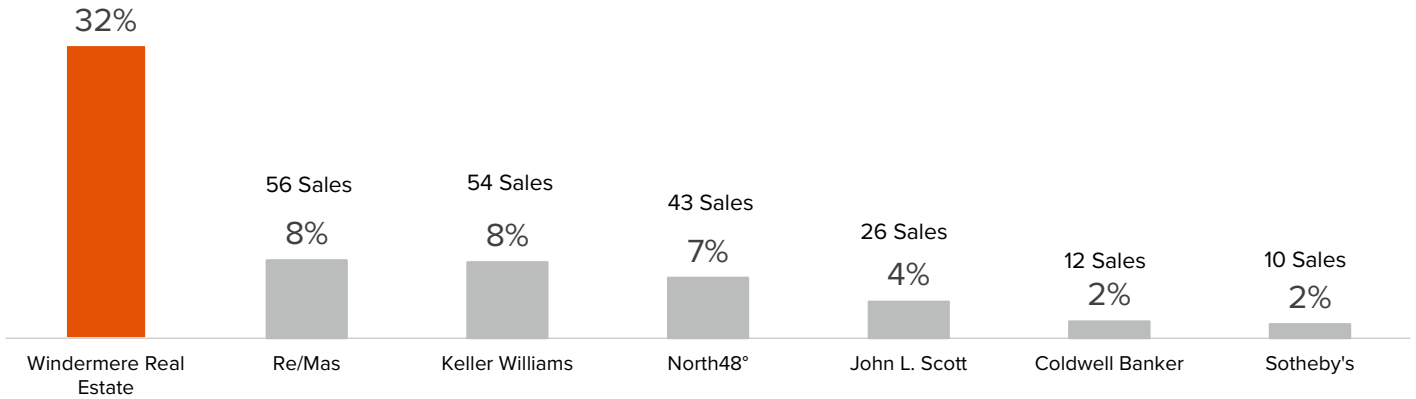




We help more clients buy and sell their properties
than any other real estate company in
CAMANO ISLAND

MARKET SHARE* | ROLLING 12 MONTHS ENDED JANUARY 31, 2025

Sales on Camano Island, WA



MARKET SHARE* | JANUARY 31, 2025

Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	18	15	33	36%
Re/Max	9	0	9	10%
Keller Williams	5	2	7	8%
North48°	6	1	7	8%
John L. Scott	2	1	3	3%
All other competitors with less than 2% market share	25	7	32	35%
TOTAL	64	26	90	100%

YEAR TO DATE SNAPSHOT* | JANUARY 31, 2025

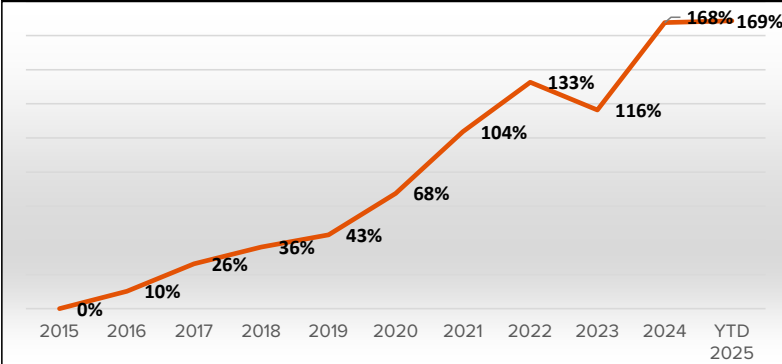
	2025	2024	% +/-	# +/-	2023
Total Active Residential Listings	64	45	42%	19	47
List Price vs. Sales Price Ratio	99%	101%	-2%	(0)	98%
Original List Price vs. Sales Price Ratio	95%	99%	-3%	(0)	97%
Number of Sold Homes YTD	20	6	233%	14	21
Unlisted Homes Sold YTD	0	0	0%	-	1
Average Days on Market (Sold Listings)	82	34	141%	48	43
Average Sale Price	922,448	918,663	0%	3,785	643,278
Price Difference on Average YTD Sold	0%	43%			
	FEB 2024 - JAN 2025	FEB 2023 - JAN 2024	% +/-	# +/-	FEB 2022 - JAN 2023
Number of Homes Sold Rolling 12 Months	293	295	-1%	(2)	359
Average Sale Price Rolling 12 Months	818,886	752,337	9%	66,549	789,721

PREVIOUS MONTH SNAPSHOT* | JANUARY 31, 2025

	2025	2024	% +/-	# +/-	2023
Number of New Listings added in January	30	9	233%	21	20
Number of Pendings in January	22	10	120%	12	22
Number of Solds in January	21	6	250%	15	19

10 YEAR AVERAGE SALES PRICE TREND | JANUARY 31, 2025

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2015	343,373	9%	0%
2016	378,272	10%	10%
2017	433,567	15%	26%
2018	467,371	8%	36%
2019	491,938	5%	43%
2020	575,357	17%	68%
2021	699,149	22%	104%
2022	798,999	14%	133%
2023	743,023	-7%	116%
2024	918,663	24%	168%
YTD 2025	922,448	0%	169%

JANUARY 31, 2025

MONTHS SUPPLY
OF INVENTORY

3.0



AREA MARKET SURVEY* | JANUARY 31, 2025

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	3	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	1	0	0
350-399	0	3	0
400-449	1	1	2
450-499	3	1	1
500-549	6	1	4
550-599	3	3	1
600-649	1	2	0
650-699	2	3	1
700-749	4	1	1
750-799	2	3	2
800-849	5	0	0
850-899	1	0	1
900-949	3	1	2
950-999	1	1	1
1000-1499	20	1	2
1500-1999	5	1	0
2000+	3	0	2
TOTAL CAMANO ISLAND	64	22	20