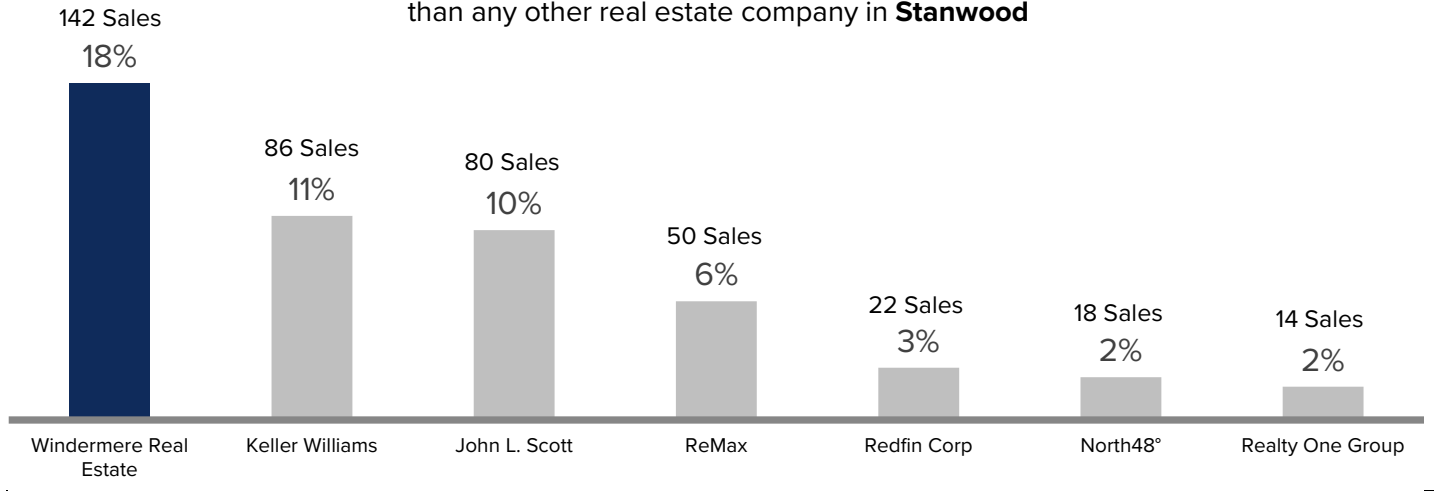




## MARKET SHARE\* | ROLLING 12 MONTHS ENDED SEPTEMBER 30, 2024 Sales in Stanwood, WA

We help more clients buy and sell their properties than any other real estate company in **Stanwood**



## MARKET SHARE\* | SEPTEMBER 30, 2024 Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	7	3	10	17%
Re/Max	9	1	10	17%
Keller Williams	4	4	8	14%
John L Scott	4	1	5	9%
North48°	1	1	2	3%
Realty One Group	1	0	1	2%
All other competitors with less than 2% market share	16	6	22	38%
<b>TOTAL</b>	<b>42</b>	<b>16</b>	<b>58</b>	<b>100%</b>

## YEAR TO DATE SNAPSHOT\* | SEPTEMBER 30, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	39	56	-30%	(17)	65
List Price vs. Sales Price Ratio	100%	100%	0%	-	102%
Number of Homes Sold YTD (Total)	279	252	11%	27	348
Unlisted Homes Sold YTD	8	7	0%	1	10
Average Days on Market (Sold Listings)	30	34	-12%	(4)	17
Average Sale Price	776,433	674,624	15%	101,809	719,347
Price Difference on Average YTD Sold	15%	-6%			

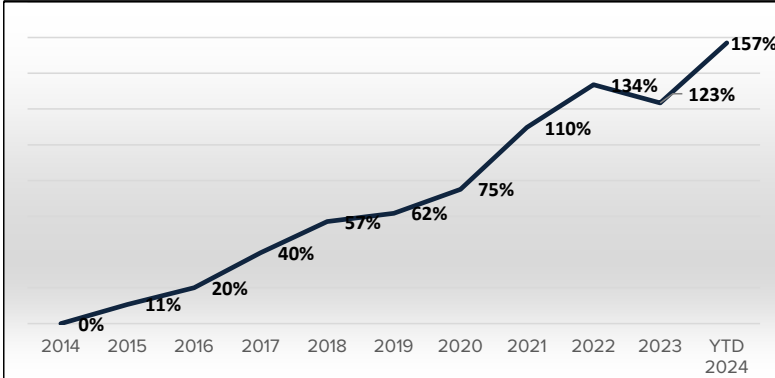
	OCT 2023 - SEP 2024	OCT 2022 - SEP 2023	% +/-	# +/-	OCT 2022 - SEP 2023
Number of Homes Sold <b>Rolling 12 Months</b>	349	306	14%	43	508
Average Sale Price <b>Rolling 12 Months</b>	756,174	664,783	14%	91,391	703,177

### PREVIOUS MONTH SNAPSHOT\* | SEPTEMBER 30, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in September	21	36	-42%	(15)	27
Number of Pendings in September	28	23	22%	5	18
Number of Solds in September	33	29	14%	4	35

### 10 YEAR AVERAGE SALES PRICE TREND | SEPTEMBER 30, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
<b>YTD 2024</b>	<b>776,433</b>	<b>15%</b>	<b>157%</b>

SEPTEMBER 30, 2024

**MONTHS SUPPLY OF INVENTORY**

**1.1**

### AREA MARKET SURVEY\* | SEPTEMBER 30, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	1
200-249	0	0	1
250-299	0	0	1
300-349	0	0	1
350-399	0	0	5
400-449	3	0	13
450-499	4	2	10
500-549	1	1	18
550-599	3	2	24
600-649	1	3	35
650-699	1	7	39
700-749	3	0	38
750-799	3	2	16
800-849	1	2	5
850-899	6	2	9
900-949	3	1	15
950-999	3	1	12
1000-1499	4	3	27
1500-1999	3	0	8
2000+	0	1	1
<b>TOTAL STANWOOD</b>	<b>39</b>	<b>27</b>	<b>279</b>

