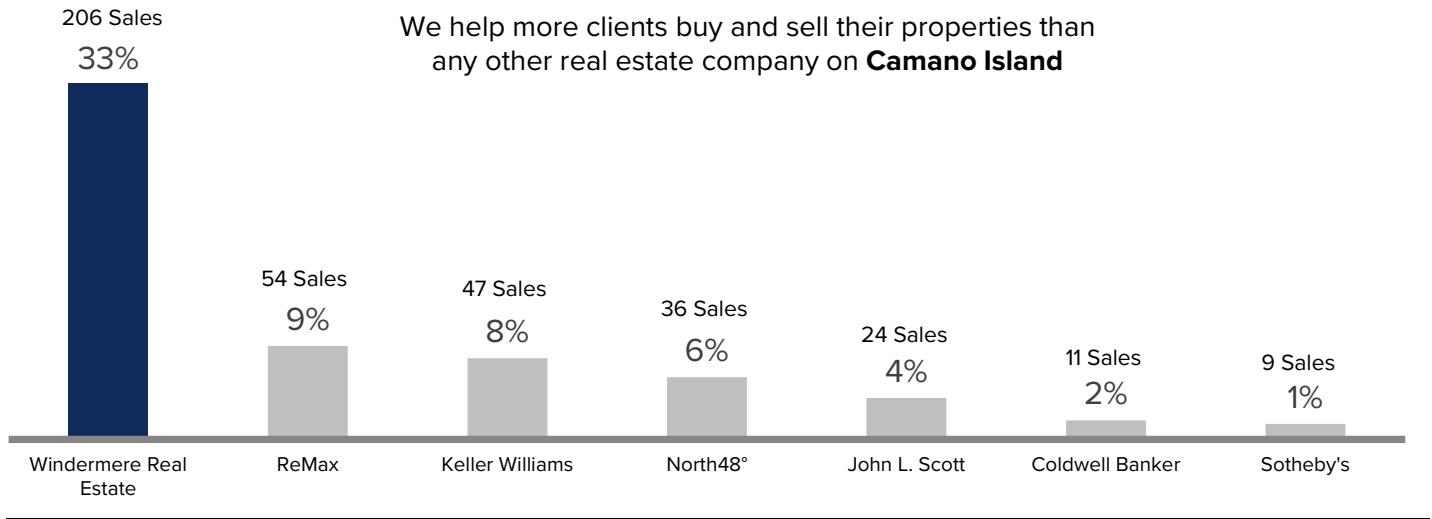




## MARKET SHARE\* | ROLLING 12 MONTHS ENDED SEPTEMBER 30, 2024 Sales on Camano Island, WA



## MARKET SHARE\* | SEPTEMBER 30, 2024 Listings on Camano Island, WA

|  | RESIDENTIAL | LAND      | TOTAL LISTINGS | MARKET SHARE |
|--|-------------|-----------|----------------|--------------|
| Windermere Real Estate                               | 30          | 16        | 46             | 32%          |
| Re/Max   | 13          | 1         | 14             | 10%          |
| Keller Williams                                      | 6           | 4         | 10             | 7%           |
| North48°   | 8           | 1         | 9              | 6%           |
| John L. Scott  | 7           | 0         | 7              | 5%           |
| All other competitors with less than 2% market share | 45          | 13        | 58             | 40%          |
| <b>TOTAL</b>   | <b>109</b>  | <b>35</b> | <b>144</b>     | <b>100%</b>  |

## YEAR TO DATE SNAPSHOT\* | SEPTEMBER 30, 2024

|  | 2024    | 2023    | % +/- | # +/-  | 2022    |
|--|---------|---------|-------|--------|---------|
| Total Active Residential Listings      | 103     | 59      | 75%   | 44     | 84      |
| List Price vs. Sales Price Ratio       | 99%     | 99%     | 0%    | (0)    | 102%    |
| Number of Sold Homes YTD               | 212     | 252     | -16%  | (40)   | 297     |
| Unlisted Homes Sold YTD                | 9       | 8       | 13%   | 1      | 17      |
| Average Days on Market (Sold Listings) | 38      | 37      | 3%    | 1      | 18      |
| Average Sale Price                     | 834,333 | 752,699 | 11%   | 81,634 | 807,908 |
| Price Difference on Average YTD Sold   | 11%     | -7%     |       |        |         |

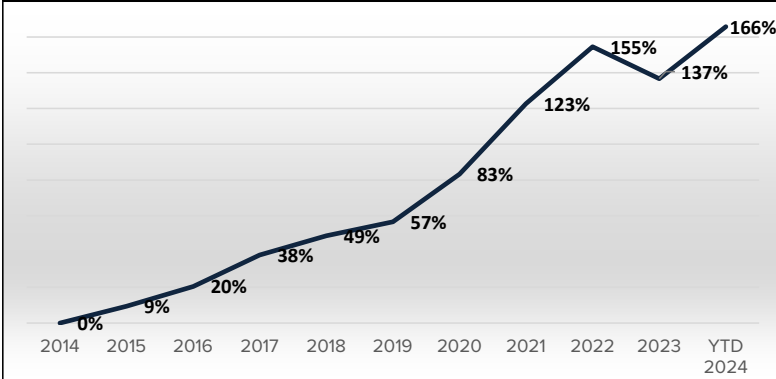
|   | OCT 2023 - SEP 2024 | OCT 2022 - SEP 2023 | % +/- | # +/-  | OCT 2022 - SEP 2023 |
|---|---------------------|---------------------|-------|--------|---------------------|
| Number of Homes Sold <b>Rolling 12 Months</b> | 269                 | 314                 | -14%  | (45)   | 409                 |
| Average Sale Price <b>Rolling 12 Months</b>   | 805,965             | 753,566             | 7%    | 52,399 | 772,387             |

## PREVIOUS MONTH SNAPSHOT\* | SEPTEMBER 30, 2024

|   | 2024 | 2023 | % +/- | # +/- | 2022 |
|---|------|------|-------|-------|------|
| Number of New Listings added in September | 45   | 35   | 29%   | 10    | 50   |
| Number of Pendings in September           | 26   | 20   | 30%   | 6     | 33   |
| Number of Solds in September              | 26   | 22   | 18%   | 4     | 27   |

## 10 YEAR AVERAGE SALES PRICE TREND | SEPTEMBER 30, 2024

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



| Year End        | Avg. Sale Pr.  | % Change P/Y | Running Total |
|-----------------|----------------|--------------|---------------|
| 2014            | 313,938        | 4%           | 0%            |
| 2015            | 343,373        | 9%           | 9%            |
| 2016            | 378,272        | 10%          | 20%           |
| 2017            | 433,567        | 15%          | 38%           |
| 2018            | 467,371        | 8%           | 49%           |
| 2019            | 491,938        | 5%           | 57%           |
| 2020            | 575,357        | 17%          | 83%           |
| 2021            | 699,149        | 22%          | 123%          |
| 2022            | 798,999        | 14%          | 155%          |
| 2023            | 743,023        | -7%          | 137%          |
| <b>YTD 2024</b> | <b>834,333</b> | <b>12%</b>   | <b>166%</b>   |

SEPTEMBER 30, 2024

MONTHS SUPPLY  
OF INVENTORY

**4.1**

## AREA MARKET SURVEY\* | SEPTEMBER 30, 2024

| Price (in thousands)       | Active & Contingent | Pending   | SOLD in 2024 |
|----------------------------|---------------------|-----------|--------------|
| 0-99                       | 0                   | 0         | 0            |
| 100-199                    | 0                   | 1         | 1            |
| 200-249                    | 2                   | 0         | 0            |
| 250-299                    | 0                   | 0         | 3            |
| 300-349                    | 0                   | 0         | 4            |
| 350-399                    | 1                   | 1         | 3            |
| 400-449                    | 0                   | 1         | 12           |
| 450-499                    | 2                   | 4         | 9            |
| 500-549                    | 5                   | 0         | 22           |
| 550-599                    | 5                   | 0         | 11           |
| 600-649                    | 4                   | 6         | 20           |
| 650-699                    | 8                   | 3         | 21           |
| 700-749                    | 4                   | 2         | 9            |
| 750-799                    | 7                   | 4         | 10           |
| 800-849                    | 5                   | 0         | 8            |
| 850-899                    | 9                   | 3         | 10           |
| 900-949                    | 2                   | 5         | 4            |
| 950-999                    | 4                   | 0         | 6            |
| 1000-1499                  | 30                  | 2         | 44           |
| 1500-1999                  | 8                   | 0         | 12           |
| 2000+                      | 7                   | 0         | 3            |
| <b>TOTAL CAMANO ISLAND</b> | <b>103</b>          | <b>32</b> | <b>212</b>   |

