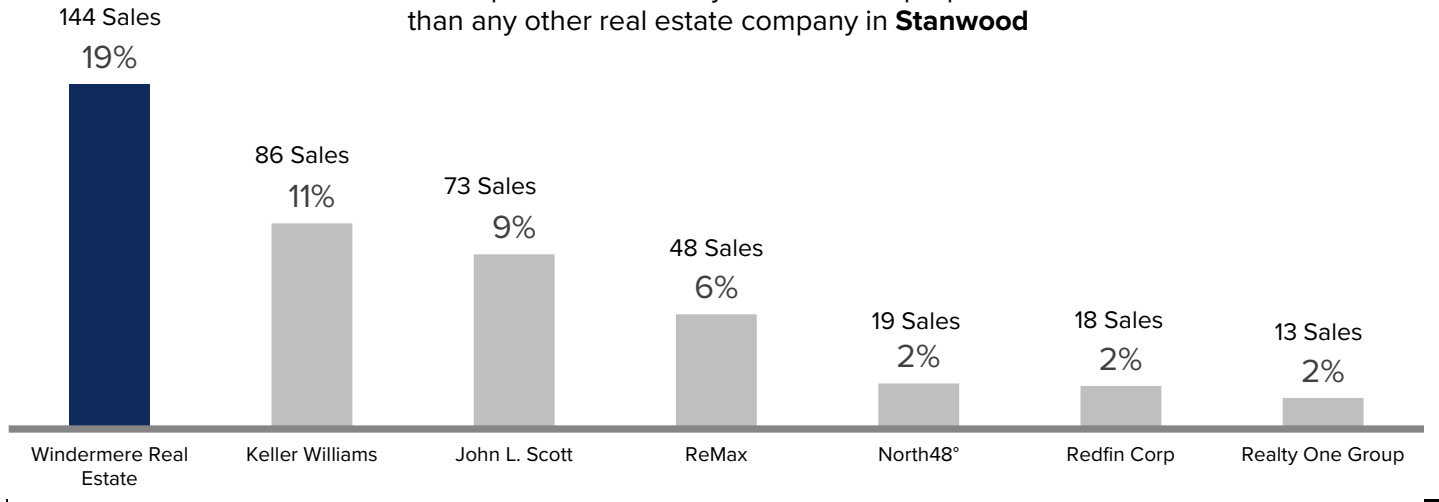




MARKET SHARE* | ROLLING 12 MONTHS ENDED AUGUST 31, 2024
Sales in Stanwood, WA

We help more clients buy and sell their properties than any other real estate company in **Stanwood**



MARKET SHARE* | AUGUST 31, 2024
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	5	1	6	10%
Keller Williams	9	2	11	17%
John L Scott	4	2	6	10%
Re/Max	7	3	10	16%
North48°	0	1	1	2%
Realty One Group	1	0	1	2%
All other competitors with less than 2% market share	25	3	28	44%
TOTAL	51	12	63	100%

YEAR TO DATE SNAPSHOT* | AUGUST 31, 2024

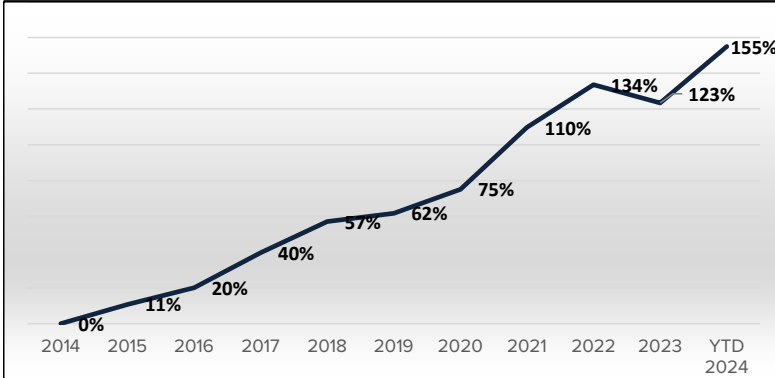
	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	40	55	-27%	(15)	75
List Price vs. Sales Price Ratio	100%	100%	0%	-	103%
Number of Homes Sold YTD (Total)	243	220	10%	23	246
Unlisted Homes Sold YTD	7	7	0%	-	6
Average Days on Market (Sold Listings)	28	34	-18%	(6)	12
Average Sale Price	770,346	672,345	15%	98,001	718,056
Price Difference on Average YTD Sold	15%	-6%			
	SEP 2023 - AUG 2024	SEP 2022 - AUG 2023	% +/-	# +/-	SEP 2021 - AUG 2022
Number of Homes Sold Rolling 12 Months	344	313	10%	31	541
	742,477	666,946	11%	75,531	699,655

PREVIOUS MONTH SNAPSHOT* | AUGUST 31, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in August	30	35	-14%	(5)	43
Number of Pendings in August	29	34	-15%	(5)	31
Number of Solds in August	29	42	-31%	(13)	37

10 YEAR AVERAGE SALES PRICE TREND | AUGUST 31, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
YTD 2024	770,346	14%	155%

AUGUST 31, 2024

MONTHS SUPPLY OF INVENTORY

1.7



AREA MARKET SURVEY* | AUGUST 31, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	1
200-249	0	0	0
250-299	0	0	1
300-349	0	0	1
350-399	0	0	5
400-449	1	0	12
450-499	1	0	10
500-549	3	3	17
550-599	2	3	20
600-649	3	4	30
650-699	4	6	36
700-749	1	4	31
750-799	4	3	13
800-849	1	2	4
850-899	5	0	9
900-949	2	0	14
950-999	3	2	10
1000-1499	5	4	22
1500-1999	4	2	6
2000+	1	0	1
TOTAL STANWOOD	40	33	243