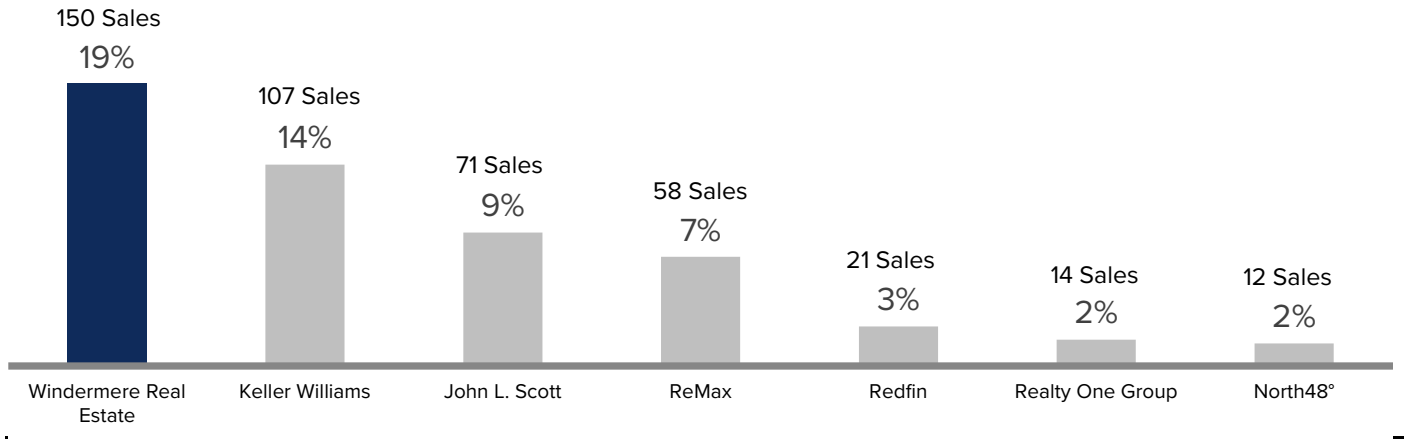




**MARKET SHARE\* | ROLLING 12 MONTHS ENDED MARCH 31, 2024**  
Sales in Stanwood, WA

We help more clients buy and sell their properties than any other real estate company in **Stanwood**



**MARKET SHARE\* | MARCH 31, 2024**  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	6	1	7	19%
Keller Williams	2	1	3	8%
John L. Scott	5	3	8	22%
Re/Max	1	1	2	6%
North48°	1	0	1	3%
Realty One Group	1	0	1	3%
All other competitors with less than 2% market share	8	6	14	39%
<b>TOTAL</b>	<b>24</b>	<b>12</b>	<b>36</b>	<b>100%</b>

**YEAR TO DATE SNAPSHOT\* | MARCH 31, 2024**

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	24	34	-29%	(10)	21
List Price vs. Sales Price Ratio	100%	100%	0%	(0)	103%
Number of Homes Sold YTD (Total)	79	57	39%	22	100
Unlisted Homes Sold YTD	1	4	0%	(3)	2
Average Days on Market (Sold Listings)	46	61	-25%	(15)	16
Average Sale Price	816,764	579,297	41%	237,467	670,006
Price Difference on Average YTD Sold	41%	-14%			

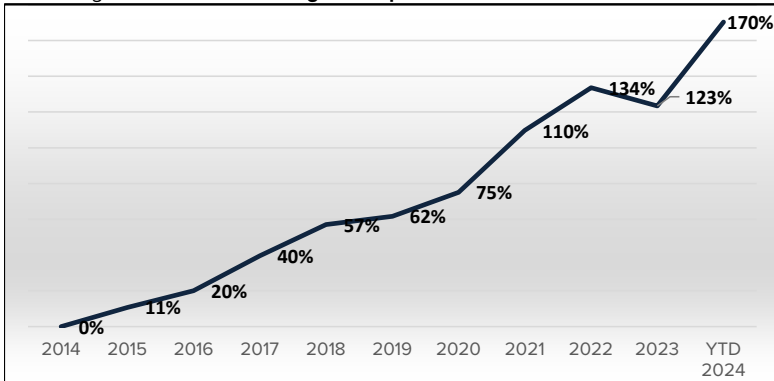
	APR 2023 - MAR 2024	APR 2022 - MAR 2023	% +/-	# +/-	APR 2021 - MAR 2022
Number of Homes Sold <b>Rolling 12 Months</b>	351	353	-1%	(2)	57
Average Sale Price <b>Rolling 12 Months</b>	720,232	700,737	3%	19,495	661,610

### PREVIOUS MONTH SNAPSHOT\* | MARCH 31, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in March	36	28	29%	8	61
Number of Pendings in March	32	28	14%	4	42
Number of Solds in March	33	18	83%	15	45

### 10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2024

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	302,126	1%	0%
2015	334,567	11%	11%
2016	362,741	8%	20%
2017	421,632	16%	40%
2018	474,529	13%	57%
2019	488,467	3%	62%
2020	528,932	8%	75%
2021	633,476	20%	110%
2022	705,992	11%	134%
2023	675,000	-4%	123%
<b>YTD 2024</b>	<b>816,764</b>	<b>21%</b>	<b>170%</b>

MARCH 31, 2024

**MONTHS SUPPLY OF INVENTORY**

**.7**

### AREA MARKET SURVEY\* | MARCH 31, 2024

Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	0	0	0
300-349	0	0	0
350-399	0	3	1
400-449	0	3	2
450-499	1	1	5
500-549	1	0	7
550-599	1	3	8
600-649	2	8	8
650-699	0	4	20
700-749	2	10	8
750-799	1	3	4
800-849	1	1	1
850-899	2	2	3
900-949	1	3	1
950-999	0	0	4
1000-1499	7	5	4
1500-1999	4	0	2
2000+	1	0	1
<b>TOTAL STANWOOD</b>	<b>24</b>	<b>46</b>	<b>79</b>

