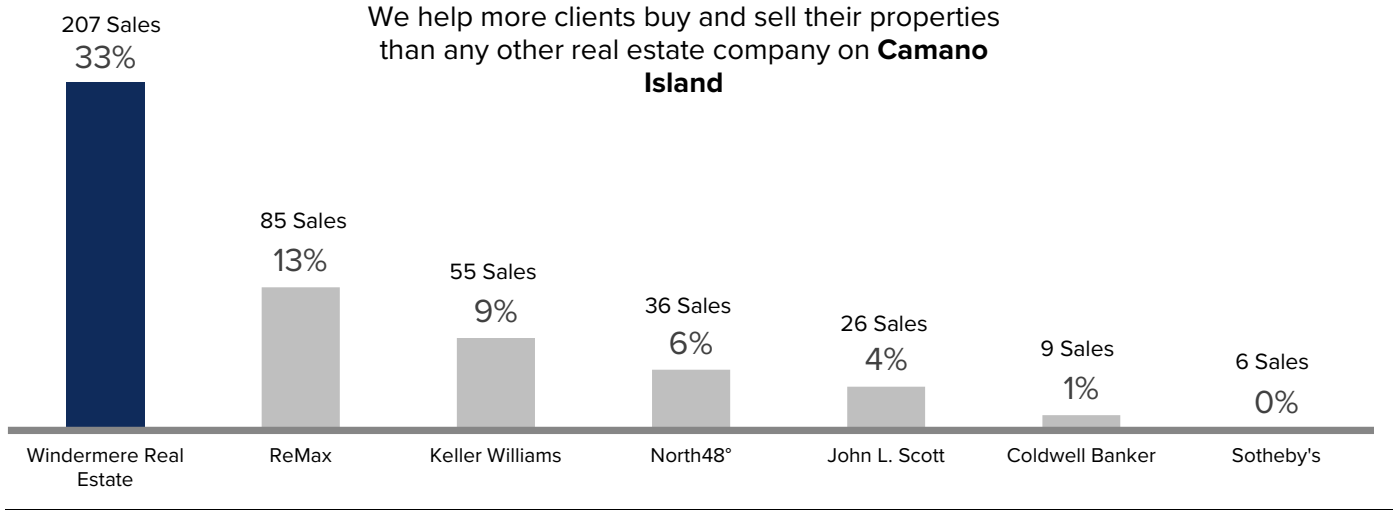




MARKET SHARE* | ROLLING 12 MONTHS ENDED MARCH 31, 2024 Sales on Camano Island, WA



MARKET SHARE* | MARCH 31, 2024 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	20	6	26	31%
ReMax	6	2	8	10%
Keller Williams	2	2	4	5%
North48°	6	2	8	10%
John L. Scott	1	0	1	1%
All other competitors with less than 2% market share	30	7	37	44%
TOTAL	65	19	84	100%

YEAR TO DATE SNAPSHOT* | MARCH 31, 2024

	2024	2023	% +/-	# +/-	2022
Total Active Residential Listings	66	41	61%	25	17
List Price vs. Sales Price Ratio	99%	99%	0%	(0)	103%
Number of Sold Homes YTD	34	73	-53%	(39)	77
Unlisted Homes Sold YTD	4	5	-20%	(1)	4
Average Days on Market (Sold Listings)	63	48	31%	15	17
Average Sale Price	696,029	676,932	3%	19,097	797,872
Price Difference on Average YTD Sold	3%	-15%			

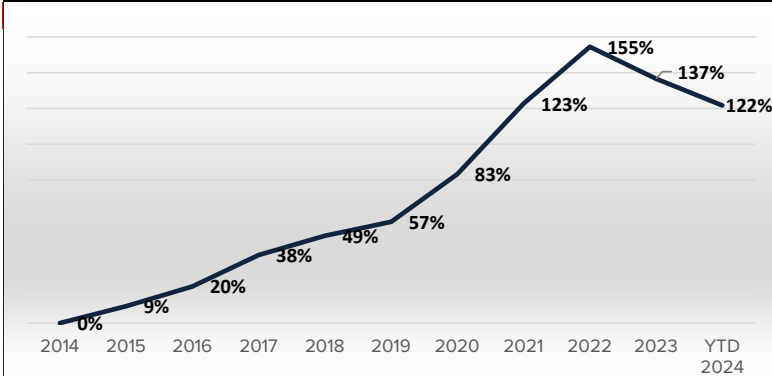
	APR 2023 - MAR 2024	APR 2022 - MAR 2023	% +/-	# +/-	APR 2021 - MAR 2022
Number of Homes Sold Rolling 12 Months	271	353	-23%	(82)	488
Average Sale Price Rolling 12 Months	754,603	772,244	-2%	(17,641)	732,638

PREVIOUS MONTH SNAPSHOT* | MARCH 31, 2024

	2024	2023	% +/-	# +/-	2022
Number of New Listings added in March	46	35	31%	11	32
Number of Pendings in March	24	19	26%	5	35
Number of Solds in March	13	29	-55%	(16)	36

10 YEAR AVERAGE SALES PRICE TREND | MARCH 31, 2024

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2014	313,938	4%	0%
2015	343,373	9%	9%
2016	378,272	10%	20%
2017	433,567	15%	38%
2018	467,371	8%	49%
2019	491,938	5%	57%
2020	575,357	17%	83%
2021	699,149	22%	123%
2022	798,999	14%	155%
2023	743,023	-7%	137%
YTD 2024	696,029	-6%	122%

AREA MARKET SURVEY* | MARCH 31, 2024



Price (in thousands)	Active & Contingent	Pending	SOLD in 2024
0-99	0	0	0
100-199	0	0	0
200-249	0	0	0
250-299	1	0	2
300-349	0	0	2
350-399	1	2	1
400-449	2	1	2
450-499	1	1	1
500-549	2	2	3
550-599	4	3	2
600-649	1	7	2
650-699	4	2	5
700-749	1	1	2
750-799	5	0	2
800-849	3	0	2
850-899	7	1	1
900-949	4	2	1
950-999	3	0	1
1000-1499	16	3	5
1500-1999	7	3	0
2000+	4	0	0
TOTAL CAMANO ISLAND	66	28	34

