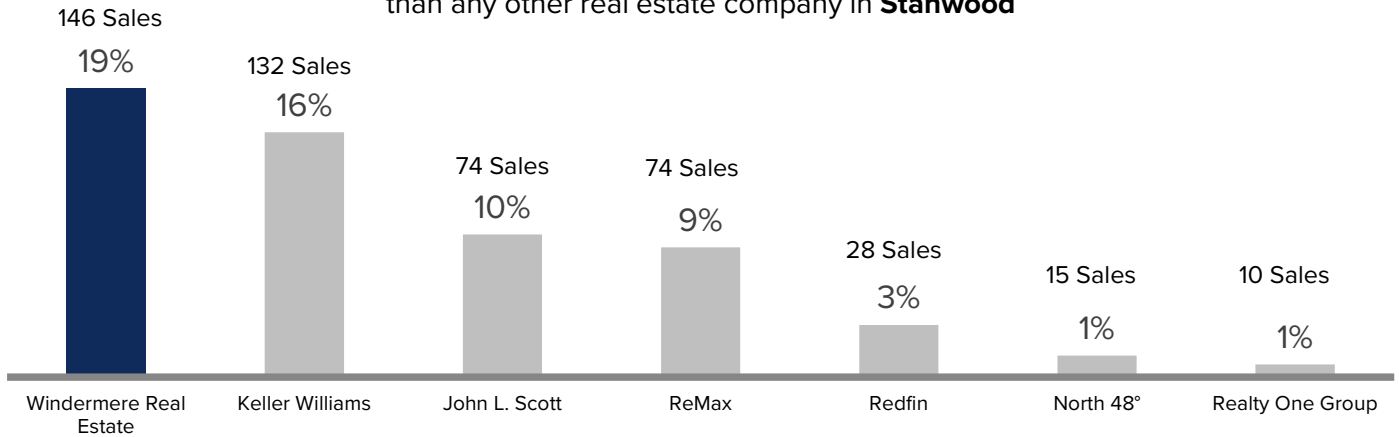




**MARKET SHARE\* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2023**  
Sales in Stanwood, WA

We help more clients buy and sell their homes than any other real estate company in **Stanwood**



**MARKET SHARE\* | FEBRUARY 28, 2023**  
Listings in Stanwood, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	9	4	13	20%
ReMax	3	3	6	9%
John L. Scott	4	4	8	13%
Keller Williams	2	5	7	11%
Realty One Group	2	1	3	5%
North 48°	1	0	1	2%
All other competitors with less than 2% market share	18	8	26	41%
<b>TOTAL</b>	<b>39</b>	<b>25</b>	<b>64</b>	<b>100%</b>

**YEAR TO DATE SNAPSHOT\* | MARCH 7, 2023**

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	46	10	360%	36	14
List Price vs. Sales Price Ratio	99%	102%	-3%	(0)	102%
Number of Homes Sold YTD (Total)	35	66	-47%	(31)	86
Unlisted Homes Sold YTD	4	2	100%	2	2
Average Days on Market (Sold Listings)	61	20	205%	41	23
Average Sale Price	575,688	642,480	-10%	(66,792)	543,069
Price Difference on Average YTD Sold	-10%	18%			

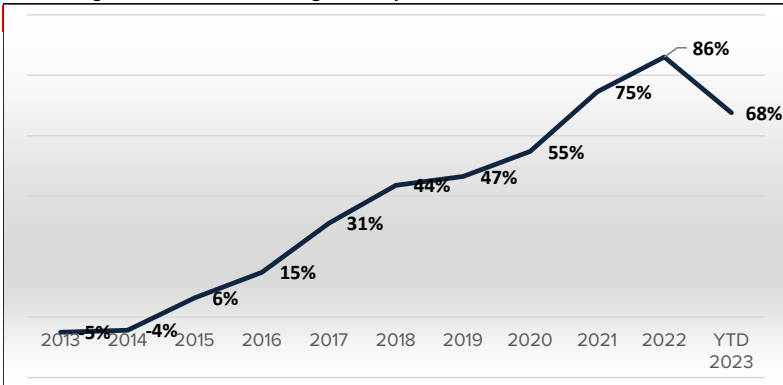
	MAR 2022 - FEB 2023	MAR 2021 - FEB 2022	% +/-	# +/-	MAR 2020 - FEB 2021
Number of Homes Sold <b>Rolling 12 Months</b>	281	587	-52%	(306)	614

PREVIOUS MONTH SNAPSHOT\* | FEBRUARY 28, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in February	38	35	9%	3	34
Number of Pendings in February	30	32	-6%	(2)	35
Number of Solds in February	15	26	-42%	(11)	33

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2023

Percentages based on the **average sales price** for all residential homes sold in Stanwood (98292) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	300,148	17%	-5%
2014	302,126	1%	-4%
2015	334,567	11%	6%
2016	362,741	8%	15%
2017	421,632	16%	31%
2018	474,529	13%	44%
2019	488,467	3%	47%
2020	528,932	8%	55%
2021	633,476	20%	75%
2022	705,992	11%	86%
<b>YTD 2023</b>	<b>575,688</b>	<b>-18%</b>	<b>68%</b>

AREA MARKET SURVEY\* | MARCH 7, 2023

FEBRUARY 28, 2023  
MONTHS SUPPLY  
OF INVENTORY

**2.3**



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	0	0	0%	0
250-299	0	0	0%	1
300-349	1	1	100%	0
350-399	0	3	300%	3
400-449	1	3	300%	6
450-499	2	9	450%	5
500-549	2	2	100%	4
550-599	1	2	200%	4
600-649	2	3	150%	0
650-699	5	5	100%	4
700-749	8	1	13%	3
750-799	1	1	100%	0
800-849	1	1	100%	0
850-899	9	4	44%	4
900-949	2	2	100%	0
950-999	6	0	0%	0
1000-1499	3	0	0%	0
1500-1999	2	0	0%	0
2000+	0	0	0%	1
<b>TOTAL STANWOOD</b>	<b>46</b>	<b>37</b>	<b>80%</b>	<b>35</b>