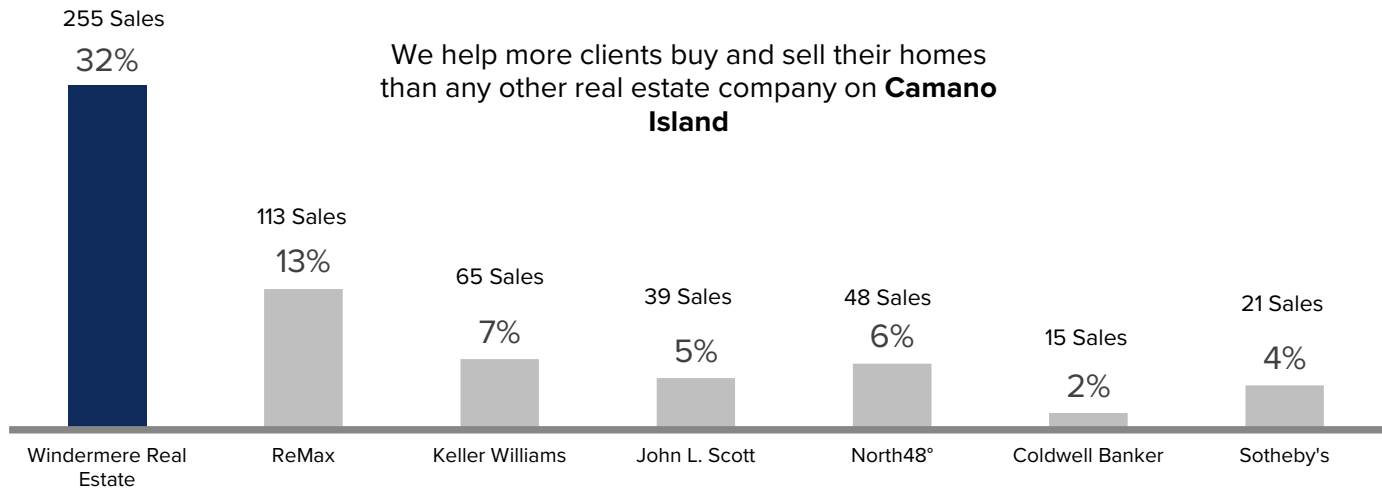




MARKET SHARE* | ROLLING 12 MONTHS ENDED FEBRUARY 28, 2023 Sales on Camano Island, WA



MARKET SHARE* | FEBRUARY 28, 2023 Listings on Camano Island, WA

	RESIDENTIAL	LAND	TOTAL LISTINGS	MARKET SHARE
Windermere Real Estate	15	9	24	47%
ReMax	4	2	6	12%
John L. Scott	0	1	1	2%
Keller Williams	2	0	2	4%
North 48°	4	2	6	12%
Sotheby's	0	0	0	0%
All other competitors with less than 2% market share	9	3	12	24%
TOTAL	34	17	51	100%

YEAR TO DATE SNAPSHOT* | MARCH 7, 2023

	2023	2022	% +/-	# +/-	2021
Total Active Residential Listings	35	19	84%	16	17
List Price vs. Sales Price Ratio	98%	103%	-5%	(0)	100%
Number of Sold Homes YTD	53	47	13%	6	58
Unlisted Homes Sold YTD	5	2	150%	3	2
Average Days on Market (Sold Listings)	50	17	194%	33	19
Average Sale Price	683,814	823,202	-17%	(139,388)	585,693
Price Difference on Average YTD Sold	-17%	41%			

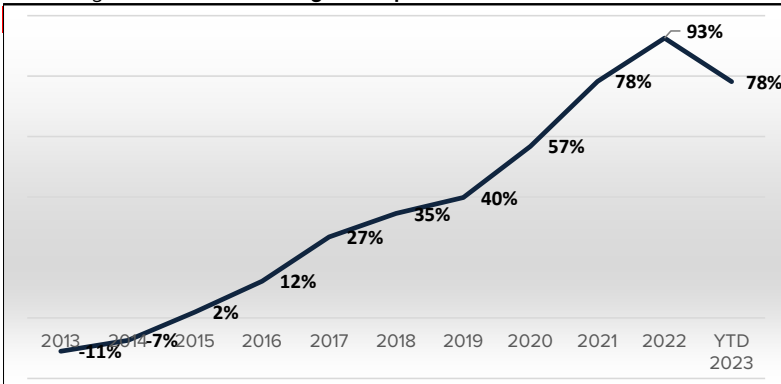
	MAR 2022 - FEB 2023	MAR 2021 - FEB 2022	% +/-	# +/-	MAR 2020 - FEB 2021
Number of Homes Sold Rolling 12 Months	360	479	-25%	(119)	476

PREVIOUS MONTH SNAPSHOT* | FEBRUARY 28, 2023

	2023	2022	% +/-	# +/-	2021
Number of New Listings added in February	28	30	-7%	(2)	22
Number of Pendings in February	29	19	53%	10	20
Number of Solds in February	22	21	5%	1	23

10 YEAR AVERAGE SALES PRICE TREND | FEBRUARY 28, 2023

Percentages based on the **average sales price** for all residential homes sold in Camano Island (98282) during each calendar year.



Year End	Avg. Sale Pr.	% Change P/Y	Running Total
2013	303,012	2%	-11%
2014	313,938	4%	-7%
2015	343,373	9%	2%
2016	378,272	10%	12%
2017	433,567	15%	27%
2018	467,371	8%	35%
2019	491,938	5%	40%
2020	575,357	17%	57%
2021	699,149	22%	78%
2022	798,999	14%	93%
YTD 2023	683,814	-14%	78%

AREA MARKET SURVEY* | MARCH 7, 2023

FEBRUARY 28, 2023
MONTHS SUPPLY
OF INVENTORY

1.5



Price (in thousands)	Active & Contingent	Pending	Pending Ratio	SOLD in 2023
0-99	0	0	0%	0
100-199	0	0	0%	0
200-249	1	0	0%	1
250-299	0	0	0%	0
300-349	1	1	100%	0
350-399	0	0	0%	7
400-449	0	2	200%	2
450-499	1	5	500%	6
500-549	0	0	0%	6
550-599	2	3	150%	4
600-649	1	2	200%	3
650-699	3	3	100%	3
700-749	1	0	0%	1
750-799	1	2	200%	4
800-849	4	1	25%	4
850-899	0	1	100%	3
900-949	0	1	100%	1
950-999	7	2	29%	3
1000-1499	7	1	14%	5
1500-1999	3	0	0%	0
2000+	3	0	0%	0
TOTAL CAMANO ISLAND	35	24	69%	53